

CIS- Entrepreneurship Academic Summer Program

Entrepreneurship Course BUS 300 (3 Credits) **optional



An introduction to entrepreneurship and the steps you need to take to succeed, based on theoretical and practical sessions and workshops, round-tables, visits and entrepreneurs' testimonials of personal experiences.

Designed for

Passionate and ambitious students with a desire to expand their knowledge and network, improve their business portfolio and increase their business opportunities.





• #1 Most International City in The United States.

• 1,000 Multinational companies in Miami - and no state income tax.

(Source: U.S. Census Bureau)

• Home to 55 foreign consulates.

• 30 bi-national chambers of commerce.

• 18 foreign trade offices.







Objetives

- Know how to start your entrepreneurial adventure, from finding an idea, to marketing it in the marketplace, to raising capital for your project
- Learn the entrepreneurial skills and mindset needed to start your business
- Learn from successful entrepreneurs gaining an international experience
- Have a robust idea of what it means to be an entrepreneur







Identify the critical success factors to launch a new idea, product or service?

- Develop the language required to compete in today's start-up world
- Build a contemporary business plan that is "business-plan competition" viable
- Leverage your leadership skills appropriately in any organization
- Build/expand a professional network



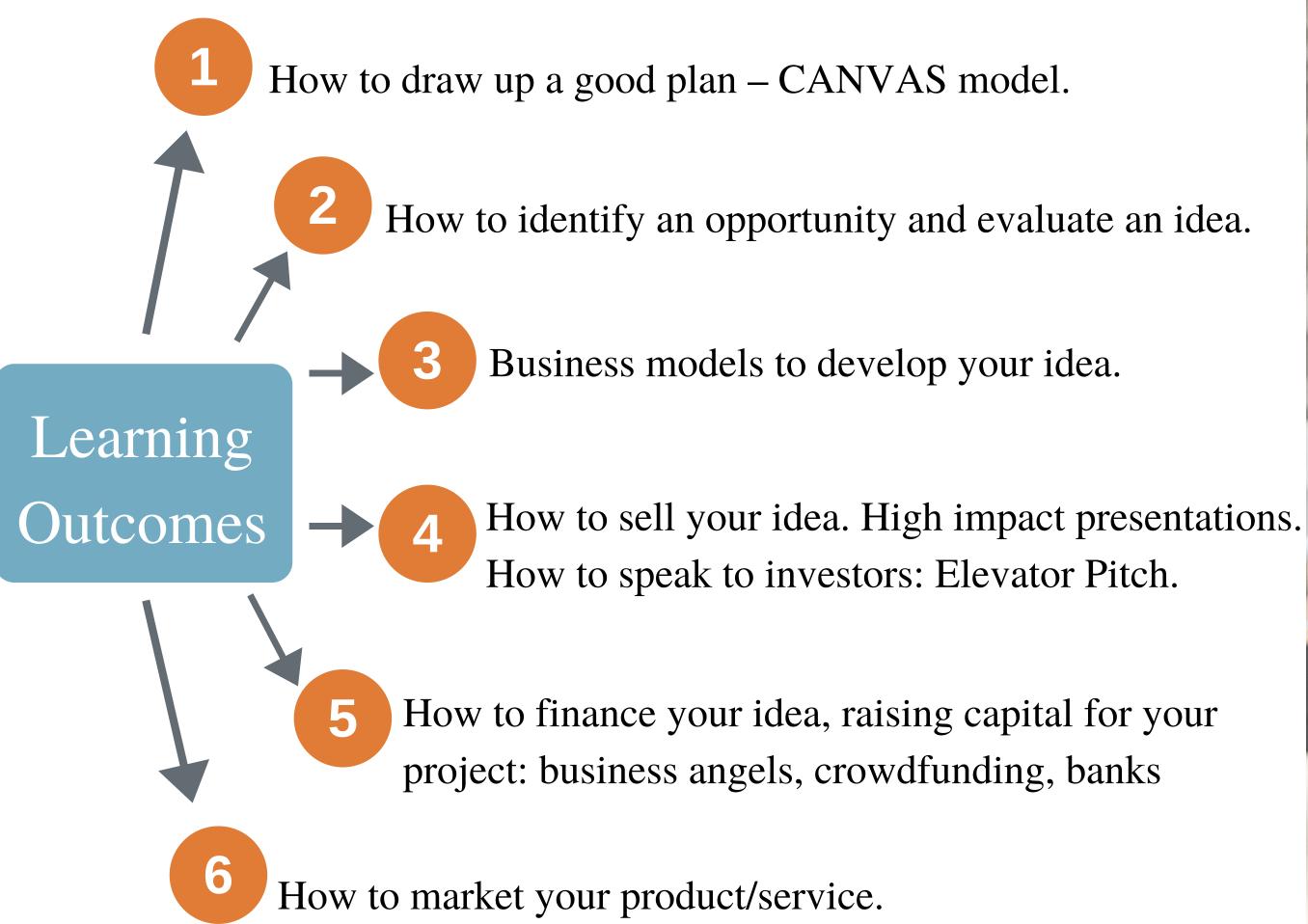


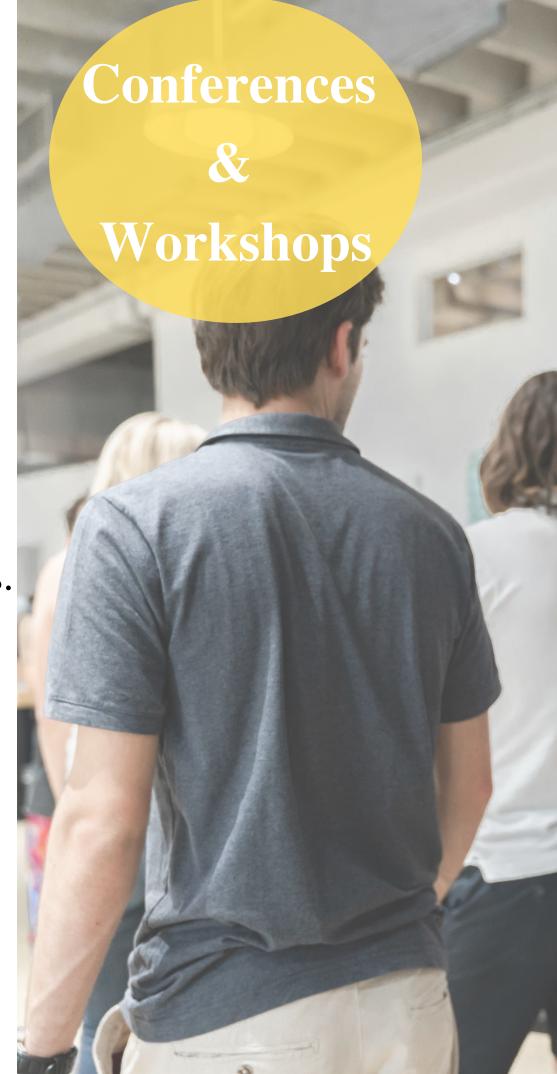




Social Activities & Tourism







Academic Activities & Wisits





Different activities are scheduled, among them, we include activities and lectures such as:

- 1. Spain US Chamber of Commerce in Miami
- 2. Start-up companies
- 3. Spanish companies in the USA
- 4. Miami Fashion Week
- 5. Law firm
- 6. Good and services companies
- 7. Communication and marketing
- 8. Hospitality
- 9. Finance companies
- 10. Miami City Hall

Social Activities and tourism

- Visit to the everglades & Private Airboat tour
- Visit to the Centro Cultural Español -
 - **Microteatros**
- South beach Miami Beach
- Miami Design District
- Brickell The Financial area
- Wynwood
- This will not only allow you to explore the city, but it will also provide you with the opportunity to analyze other companies and ideas that you can implement in your current or future business -







What's Included

- Course Certificate
- Field trips for practical and hands-on experience
- Speakers from different institutions, university faculty and entrepreneurs
- Visits to entrepreneurship centers
- Visits to business institutions
- Social events and activities included in the agenda
- Airport pick up & drop off
- Daily transportation in Miami
- Breakfast and lunch
- Health and accident insurance
- Students will be accompanied by Prof. Francisco Ubierna, Ph.D and a CIS representative.

Entrepreneurship Academic Summer Program

Organized by:



With the collaboration of:





ABOUT LAST YEAR

SPEAKERS

Juan Carlos Pereira - Director de la Camara de Comercio Española

Javier Estades - Presidente Tabacalera y de la Camara de Comercio Española

Miguel Vital - CEO and FounderRide On

Humberto Mascagni - CEO and Founder Mister O1

Nicole K. Cunningham - Partner of Hernandez & Company

Reinaldo A. Hernandez - Director de Marketing y comunicaciones de Canero Immigration Law Firm

Chete Cuetara - CEO and Founder of Cohn Racers

Olga Izquierdo - Founder and Managing Director Cuco Company

Enrique Travieso- IT Director and founder of Motion Point

Republica Havas - Workshops with all the different departments

Ricardo Loor - VP International Finance Bank

Jimena Zubiria - VP Venture City

Rachael Alvarez - Managing Director LAB Miami

COLLABORATORS



















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IMPORTANT DATES AND DEADLINES

JANUARY

INFORMATIVE SESSION

JANUARY

DEADLINE - Deposit of 1,000 Euros

**Deposit is nonrefundable unless there is not a minimum number of students to organize the course.

MARCH

DEADLINE - FINAL PAYMENT

More info:

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